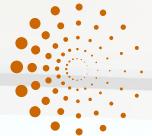


2017 ANNUAL REPORT

C O N N E C T
E D U C A T E
S T R E N G T H E N
A D V O C A T E



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MISSION

VISION

VALUES

MAVA connects, educates, strengthens and advocates for volunteer engagement leaders and their organizations to positively impact communities.

MAVA is the premiere statewide organization uniting, educating and advancing Minnesota communities through excellence in leadership of volunteers and best practices in organizational volunteerism.

Volunteerism

Volunteers make our communities better.

Education

Trained volunteer leaders are essential to maximizing organizational success.

Connection

Sharing and networking builds our profession.

Inclusion

Diverse backgrounds and viewpoints make us stronger.

Collaboration

Partnerships allow us to work together for greater impact.

Research

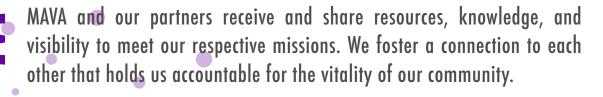
Understanding trends helps us craft a better future.

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IN THE FIELD

MAVA actively experiments with innovative practices in volunteerism. We are committed to disseminating knowledge to the broader field.

FOR OUR PARTNERS



A MESSAGE FROM OUR EXECUTIVE DIRECTOR

Volunteers were needed more than ever in 2017 and the result was a record-breaking year for MAVA. We all know that without strong volunteerism infrastructures most nonprofits and government entities would grind to a halt. The work we do is essential to creating youth success, a strong economy and healthy Minnesota communities. Volunteerism demonstrates our collective compassion for those who need a loving hand. And it's good for the volunteers too! Volunteer activity can reshape or redirect people's values, perspectives and even their life goals in several ways. It can spur new growth and awareness, both spiritually and emotionally.

Think of all the ways that volunteers take care of our world. Volunteers deliver critical services, they create systemic change; volunteers right the wrongs of the world. Volunteers provide critical support to our nonprofit, civic, and faith-based organizations, offering time, skills, and monetary support. During these uncertain times, we can be certain that volunteer engagement leadership

is also needed now more than ever. Our communities could not do our work without volunteers; the volunteers need a volunteer engagement leader and that leader needs MAVA!

In this annual report, you will see many highlights of the work of MAVA. We provided cutting edge training for 1647; VISTA members built volunteerism capacity at nine nonprofits; we certified 13 new service enterprise organizations; we hosted 525 local and national volunteer engagement leaders; we produced two groundbreaking research studies (see page 6 and page 7) and much more.

In this message, I want to focus on a new way we supported volunteer engagement leaders in 2017. For years, MAVA has heard that volunteer engagement leaders are treated like second class citizens compared to other key staff positions. In 2017, MAVA carefully studied how volunteer engagement professionals (VEP) compare to development directors (DD),

program directors (PD) and human resource professionals (HRP). There were several key findings from this study.

They include the following:

- VEPs are less likely to serve on an executive leadership team than DDs, PDs and HRPs.
- Although VEPs are more likely to be included in strategic planning than on the executive leadership team, many organizations include VEPs only through the participation of their supervisors
- VEP salaries are lower in most organizations than those of DDs, PDs and HRPs.
- VEPs are more likely to be eliminated during difficult budget times.
- VEPs face unique workplace challenges

in comparison with other professionals. VEPS are most likely to experience: high turnover, unwillingness to make the job full-time, or a combination of two positions. Other staff don't understand what the VEP position entails; VEPs often feel siloed and not valued.

We also learned a great deal about what we can do about these findings. Check out the 2018 State Conference; join MAVA; come to our events and trainings. We will be taking action to address disparities.

Thank you for your engagement with MAVA.



Lant 1 Online

EXECUTIVE DIRECTOR

Minnesota Association for Volunteer Administration

SPOTLIGHT ON

GREATER MINNESOTA PROGRAM

The Greater Minnesota Program is designed to expand and build capacity for Greater Minnesota nonprofits and government entities through excellence in volunteerism. The program assesses needs and creates strategic partnerships while building capacity for volunteerism in Greater Minnesota.

In 2017, the program accomplished the following:

- By working directly with over 75 of our partner organizations, MAVA had the opportunity to collaborate with them on trainings and programs.
- Attended 10 of our geographic and sector partners meetings.
- Provided training and consultation to over 50 organizations.
- Generated 55 new memberships for MAVA which will be important to the continuation of training and resource generation in Greater Minnesota.
- Seven Greater Minnesota organizations received their Service Enterprise certification and five additional nonprofits completed their SEI training in June 2017.
- Two MAVA VISTA members served at Greater MN Sites.
- Greater MN was well represented at The Summit in June with Volunteer Directors hosting a panel discussion on changing demographics in volunteer recruitment.
- MAVA continues to be a leader in training programs and services in Greater Minnesota. Our outreach and telepresence is being used
 now more than ever, giving Greater Minnesota members the opportunity to participate in training without leaving their offices.

INCLUSIVE CIVIC VOLUNTEERISM INITIATIVE

Many governments and nonprofit organizations struggle to engage volunteers who reflect the racial and ethnic diversity of the communities they serve. In response to this issue MAVA embarked on a research study, beginning in January of 2017, to learn about best practices for engaging volunteers from diverse and immigrant communities.

Highlights of the initiative include:

- Inclusive Civic Volunteerism Task Force MAVA convened a group of 18 individuals consisting of representatives from culturally-specific organizations, city and county volunteer managers, MAVA representatives, and community volunteers that met five times to discuss barriers to inclusive civic volunteerism and ways of overcoming these barriers.
- Mini-grants for Inclusive Engagement Projects MAVA distributed three mini-grants to organizations pursuing inclusive volunteerism projects. Grants were distributed to African Economic Development Solutions, LIFT to End Poverty, and Woodbury THRIVES.
- Curriculum Development and Training Delivery MAVA developed a brand-new training curriculum surrounding eight strategies for engaging volunteers from diverse and immigrant communities, and delivered this training to over 110 volunteer engagement professionals.
- Final Report MAVA created a comprehensive final report entitled "Engaging Volunteers from Diverse and Immigrant Communities:
- 8 Strategies for Creating a More Inclusive Volunteer Program." The report is available for download on MAVA's website.

Thank you to the St. Paul Foundation for funding this initiative; we look forward to continuing this work in 2018.

SPOTLIGHT ON

STRENGTHENING SERVICE BREAKFAST

MAVA held its second annual breakfast to take advantage of a unique opportunity to fund the training, staffing and resources needed to create the culture and structures that harness volunteer energy in the organizations that address the problems and needs that pull at our hearts. About 150 people attended this event for fun and fellowship with volunteer engagement professionals and supporters of volunteerism.

STACKING UP How Volunteer Engagement Professionals Compare With Other Key Staff

In June, 2017, MAVA began a study designed to examine how CEOs recruit, support, and resource four key positions in nonprofit and public sector organizations, so that organizational leaders and other stakeholders can make informed decisions. The four positions are Volunteer Engagement Professionals (VEPs), Development Directors (DDs), Program Directors (PDs), and Human Resource Professionals (HRPs).

464 CEOs responded to a 22 question survey. Upon analysis of the surveys, MAVA determined that it was necessary to follow up and interview a diverse group of nonprofit CEOs in order to obtain deeper insight regarding the survey findings. MAVA interviewed 24 CEOs from across North America.

MAVA's annual meeting on December 6, 2017, provided some 75 MAVA members the opportunity to begin to explore what VEPs can do about the study findings.

"Stacking Up: How Volunteer Engagement Professionals Compare with Other Key Staff" is the final report that summarizes the findings from this study. The report is available for download on MAVA's website.

SPOTLIGHT ON

2017 NATIONAL SUMMIT ON VOLUNTEER ENGAGEMENT LEADERSHIP

The 2017 National Summit on Volunteer Engagement Leadership was held in July at Hamline University in St. Paul. More than 500 professionals, from various walks of volunteer management life, joined together to map the future of the field. The National Summit was an opportunity for current and emerging leaders to discover together how to build a new national presence for leaders of volunteer engagement!

National Summit highlights included:

- More than 100 breakout sessions taught by experts in the field.
- A variety of innovative approaches to learning and collaborating from electronic polling and graphic facilitation to improv comedy and Open Space technology!
- A series of national strategy sessions tackling five specific challenges faced by professionals.
- Special sessions focused on philanthropic organizations that support volunteer engagement in nonprofits
 which provided a unique opportunity for funders and nonprofit leaders alike to learn more about each other's
 perspectives, approaches to collaboration, and challenges.

This ground-breaking event was hosted by MAVA with support from Fidelity Charitable, the Leighty Foundation, and the Lodestar Foundation.

- "Great workshops but, most importantly, looking forward to a continued national conversation."
 - Harriett Edwards

SERVICE ENTERPRISE INITIATIVE



The Service Enterprise Initiative is offered in Minnesota by MAVA and HandsOnTwin Cities through a partnership with Points of Light. MAVA and HandsOn serve as a hub for the state, providing an entry point for the initiative and support for Minnesota organizations engaging in the Service Enterprise process. Through the Service Enterprise Initiative, organizations explore ways to take volunteer engagement to the next level and increase their impact on the clients, constituents and communities they serve.

2017 was a year of growth for MAVA's Service Enterprise Initiative, with 13 new organizations completing the Service Enterprise certification process and gaining recognition for their commitment to moving to the next level of excellence in leveraging volunteer skills and talents.

This year saw many firsts for Service Enterprise in Minnesota. Organizations joining the ranks of Service Enterprises in 2017 include:



N E W L Y C E R T I F I E D

Catholic Charities of the Diocese of St. Cloud CentraCare Health System College of St. Benedict Gilda's Club Twin Cities Little Brothers Friends of the Elderly Minneapolis/St. Paul Lyngblomsten National Marrow Donor Program: Be the Match **Ruff Start Rescue Senior Community Services** St. Cloud Area School District 742 United Way of Central Minnesota WACOSA Winona Volunteer Services

Find the full list of Minnesota's 44 Service Enterprise organizations on the MAVA website.

This year, MAVA recorded its own first, as Minnesota became the **first Service Enterprise hub in the country to support organizations in maintaining their initial certification status**. The Service Enterprise model calls for organizations to re-engage in the certification process every three years, in order to maintain the integrity of the certification and demonstrate continuous improvement in building their capacity.

MAINTAINING CERTIFICATION

In 2017, these three organizations certified as part of Minnesota's pilot group of Service Enterprises in 2014 were successful in once again being recognized as Service Enterprises.

Interfaith Outreach & Community Partners

Maple Grove Hospital

Neighbors, Inc.



"I felt like a gained a lot of knowledge on how nonprofits are run, professionalism in a workplace, and developed a much better sense of my skills/interests and the work that I hope to do. All of these aspects exceeded my expectations, and I'm walking away from my year with a lot more confidence in myself and my abilities."

VISTA PROGRAM

The Minnesota Association for Volunteer Administration (MAVA) VISTA program develops, improves, and sustains volunteer programming that delivers essential anti-poverty services in Minnesota communities in the areas of education, health, and economic opportunity. In 2016-17 we placed nine VISTAs at nine sites across Minnesota to address the needs of low income communities in Grand Rapids, Minneapolis, Plymouth, St. Paul, and Rochester. The VISTA members developed and enhanced volunteer programs by engaging 5,614 volunteers who served 51,386 hours and delivered programming to 105,290 individuals in communities across the state.

ON THE GROUND

- \$675 in cash and in-kind donations leveraged by VISTA members
- 244 students who received tutoring/mentoring services demonstrated improved academic engagement
- 448 individuals who received emergency food support reported increased food security
- 100% of the individuals who received health care services met their healthcare goals
- Eight nonprofits improved their volunteer management best practices by an average of 28% as a result of the VISTA resources

A LEGACY OF EXCELLENCE 2017 MAVA EXCELLENCE AWARD WINNERS



EXCELLENCE IN VOLUNTEERISM AWARDS

Ages 14-18 Years **Molly Piotter 4H**

Ages 18-24 Years

Austin Shinnick

Courage Kenny Rehabilitation Institute (CKRI) Adaptive Sports and Recreation

Ages 25+ Years

Matthew Sanford

Courage Kenny Rehabilitation Institute (CKRI)

MARY WISER AWARD FOR EXCELLENCE IN VOLUNTEER ADMINISTRATION.

Jackie Maas City of Plymouth

AWARD FOR EXCELLENCE IN VOLUNTEER PROGRAM DEVELOPMENT

Amy Rager
Minnesota Master Naturalist Program (MMNP)

VOLUNTEER OF THE YEAR 2017

Judie Russell
MAVA Board of Directors



OUR IMPACT BY THE NUMBERS

In 2017, MAVA offered a wide assortment of programming throughout the state.



PROGRAMS HELD 11 (21%) in Greater Minnesota $\mathbf{3} \ \mathbf{5} \ (\mathbf{6} \ \mathbf{7} \ \%)$ in the Metro Area 6 (12%) Webinars



TOTAL ATTENDANCE

Workshops/trainings took place via webinar and throughout the state in Albert Lea, Duluth, Elk River, Mankato, Maple Grove, Mora, St. Joseph, and Twin Cities

The Volunteer Impact Leadership Training Series was offered six times. This Series is an eight-topic training that spans two full days. It provides information to allow Volunteer Engagement Professionals to demonstrate expertise and professionalism to employers, peers and the community. Completion of the two-day training results in a Certificate in Volunteer Leadership.

- 140 individuals attended training
- 124 received a Certificate in Volunteer Leadership
- The total module attendance was 1,105 individuals
- The Series was held in Brainerd, Jordan, Mankato, Maplewood, Mora and St. Paul at the Volunteer Summit (three in Greater Minnesota and three in the Metro area).



71 CUSTOMIZED TRAININGS/ WORKSHOPS



TOTAL ATTENDANCE

Popular topics were offered two or three times to include more people. Topics included:

- Showing Impact Through Data
- Supporting Organizational Staff in Working with Volunteers
- What Is Your Vision For MAVA?
- Complying With Regulatory Healthcare Requirements
- Effective Group Facilitation
- Inclusive Civic Volunteerism: Engaging Diverse and **Immigrant Communities**
- Applying Strategies For Engaging Shorter Term Volunteers
- **Engaging Skill Based Volunteers**

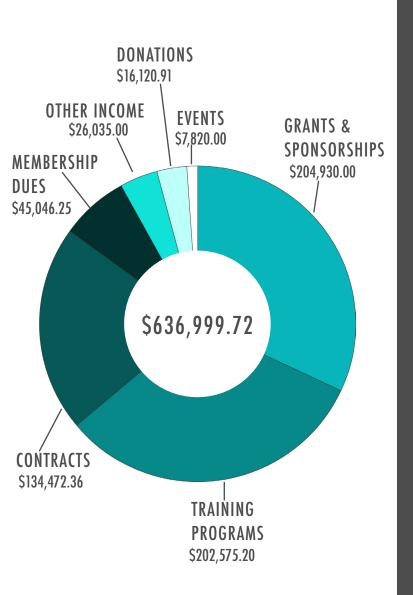
The above trainings were organized with the help of local program hosts and co-sponsors. Thank you to the following agencies that made these trainings possible:

Calvary Lutheran Church-Golden Valley Central States Communication Association (CSCA) Cerenity Senior Care-St. Paul Community Thread-Stillwater Essentia Health-St. Joseph's Hospital Brainerd Fidelity Charitable **Hamline University**

HandsOn Twin Cities Lakes and Pines CAC-Mora Leighty Foundation **Lodestar Foundation** Maple Grove Hospital Mt. Zion Temple-St. Paul Northwest Area Foundation Open Door Health Center-Mankato Ordean Building-Duluth Presbyterian Homes-Bloomington Ramsey County Library-Maplewood SCALE Regional Training Facility-Jordan St. Benedict-St. Joseph St. John's Lutheran Community-Albert Lea Wilder Foundation

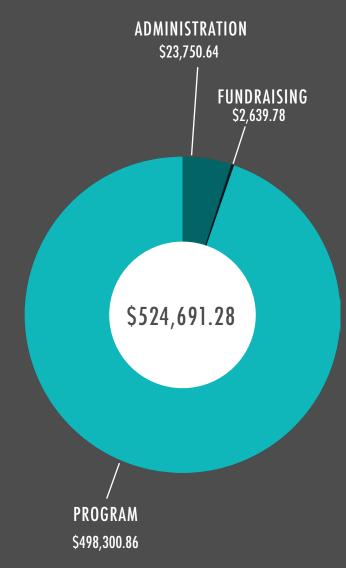
FINANCIAL SUMMARY

REVENUE



N E T I N C O M E

EXPENSES



\$ 112,308.44

2017 BOARD OF DIRECTORS

CHAIR

Haley Nelson The Salvation Army

PAST CHAIR

Rut Kessel Be The Match, National Marrow Donor Program

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Mary Capuzzi Ramsey County

TREASURER

Jennifer Cook Optum

Ben Finkelstein US Bank

SECRETARY

Denise Rene Hannah Cerenity Senior Care

Vanessa Edwards Neighborhood House

AT LARGE

Cathryn Baker 3M

Judie Russell Community Volunteer

Garrett Zaffke Dakota County

BY-LAWS

Tashia Weisenburger Pomeroy Aeon

CONFERENCE CHAIR

Shelli Beck Lyngblomsten

LEADER OF FAITH-BASED VOLUNTEERS

Travis Salisbury Basilica of Saint Mary

MEMBERSHIP

Rachael Weiker YWCA Bruce Yang YMCA

NOMINATIONS

Mary Anstett East Side Neighborhood Services

PUBLIC AFFAIRS

Niila Hebert Girl Scouts River Valleys

STRATEGIC DIRECTIONS

Polly Roach Community Volunteer

VOLUNTEER RESOURCES

Mandy Iverson Neighbors, Inc.

NETWORKS

Bret Adler Camp Victory

PROFESSIONAL DEVELOPMENT

Molly Frendo UMN - Extension

MAVA STAFF



EXECUTIVE DIRECTOR
Karmit Bulman



PROGRAM & OPERATIONS MANAGER
Krista Eichhorst



VISTA LEADER Hannah Gerdes



INCLUSIVE VOLUNTEERISM PROGRAM MANAGER Lisa Joyslin



VOLUNTEER GENERATION FUND PROGRAM MANAGER Sara Wessling



MEMBERSHIP & FUND
DEVELOPMENT MANAGER
Scott Stivers



GREATER MN PROGRAM MANAGER
Julie Vreeland



TO OUR DONORS

Nonprofit organizations face shrinking financial resources and dramatically escalating needs. But, there is a virtually unlimited resource to fill the gap — volunteers! Effectively tapping volunteer resources requires infrastructure, skill and diligence. That is where MAVA's donors come in! MAVA can increase the impact and effectiveness of ANY nonprofit by increasing its capacity to intentionally engage volunteers as an organization-wide strategy to better accomplish its mission. Our donors know that investing in MAVA vastly multiplies the impact of all nonprofits for the good of Minnesota communities.

As a nonprofit itself, MAVA depends on individual, corporate and foundation donors to keep our programs accessible and to develop cutting-edge tools and research. MAVA implemented a "giving society" program at the first annual Strengthening Service Breakfast held on October 19, 2016. In 2017, the number of giving society members almost doubled!

SERVICE UNITERS

(\$500/year for 5 years)

Jennifer Cook Travis Salisbury

CAPACITY BUILDERS

(\$250/year for 5 years) Katie Brickman Karmit Bulman Mary Capuzzi George & Vanessa Edwards Susan Eiden Ben Finkelstein Rut Kessel Jackie Maas Becky Nahvi Haley Nelson Mary Quirk

SUPPORT MAVA

Rachael Weiker

Polly Roach

Scott Stivers

(All other donations)

Bob & Carol Thompson

Mary Bachman Anne Marie Bartlett Sarah Berger Paula Beugan Joanie Braun

Emily Broeffle Cullen Case Mary Anne Casey Susan Connolly Jennifer Cook Georgina Davis Myndal Davis Silver Joan deMeurisse Carolyn Deters Eric Elton Kate Errickson Bonnie Esposito Nolay Freeman Noah Gerding Brooke Hallen Renee Hartwig Karla Healey Niila Hebert Mandy Iverson Anne Josten Andrea Kish-Bailey Nicole Laumer Charlie Levine Molly Lindblad Mari Jo Long Zeeda Magnuson Mette McLoughlin Paul Metzler David Miller Laura Nichols-Endre

Laura Olesen John & Lorna Pain Jesse Peterson-Brandt Diane Pieper Amanda Pleskovitch Judy Plucker Zachary Poxleitner Tramel Rasmussen Chris Rosenthal Robert Routhieaux Judith Russell Julie Schaal Jim Scheibel Larry Solomon Margie Solomon Paige Stein Carley Stuber Audrey Suker Gary Summerville Judith Urban Tisha Van Haaften Pauline Wangen Kathy Warn Kelly Weiley Tashia Weisenburger Pomroy Joshua Windham Bruce, Mai, Khou, Lucas & Dylan Yang Mary Yapp

TO OUR VOLUNTEERS

In 2017, 82 volunteers contributed 4,933 hours to the MAVA mission. We honor the contributions and impact MAVA's volunteers have had on our success this year. The volunteers' work is valued at \$130, 231.20 based on the hourly rate of \$26.40/hour set for Minnesota by Independent Sector. Thank you to all of our volunteers for your service and commitment to MAVA!

Bret Adler Mary Anstett Ostapenko Patrice Bailey Cathryn Baker Greg Baldwin Shelli Beck Jennifer Bennet Cat Beringer Sarah Berres Paula Beugen Kirsten Blyth Danielle Brady Katie Campbell Mary Capuzzi Sue Carter Kahl Jennifer Cook Sophie Crowell Sue DeGolier Joan deMeurisse Tonya Draughn Vanessa Edwards

Susan Ellis Kate Erickson Diane Erickson Liz Erstad-Hicks Ben Finkelstein Molly Frendo Jason Frenzel Gene Gelgelu Roger Green Jane Grudt Rodolfo Gutierrez Denise Rene Hannah Niila Hebert Chris Hebl Kate Hersey Heidi Holland Julie Huck Susan Isrealson Mandy Iverson Judy Jergens Jane Justis

Rut Kessel Lydia Krupinski Chris Linnell Cody Logsdon David Miller Pamela Mills Kota Minegishi Brunhilda Nabana Becki Nahvi Haley Nelson Jennifer Nelson Sally Newbury Kelly O'Brien Simi Patnaik Mary Quirk Cairn Reisch Janene Riedeman Polly Roach Judie Russell Travis Salisbury Julie Schaal Jim Schiebel

Samantha Sleeman Betty Stallings Terry Straub Carolyn Swenson Terriann Thommes Kasey Tunnell Lang Vang Ann Venneman Shelby Vraspier Rachael Weiker Tashia Weisenburger Pomroy Kristing Wilkes Josh Windham Sue Winter Laura Winterstein Bruce Yang Kabo Yana Garrett Zaffke



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mavanetwork.org